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Financial Planning

- Is there a way to aggregate all of my financial assets and track their performance and overall asset allocation?
- Should I allocate my IRA's, 401(k) and deferred compensation accounts differently than my taxable accounts?
- What to do with my year-end bonus?
- Should I pay off/pay down my mortgage/home equity?

Retirement Planning/College Education Planning

- Do I have enough money to retire?
If so, when can I retire? And in retirement, which pockets of money should I draw down first?
- Should I be deferring any of my income?
If so, how much?
- Should I use a 529, UGMA, 2503(c) Trust or Crummy Trust to save for my children's education?

Asset Management

- How can I reduce the level of risk or provide any protection to my portfolio?
- Am I really happy with how my investments have been performing over the past 5/10 years?
- Should I diversify using hedge funds or Real Estate Investment Trusts?
- Can I reduce the tax bill on my investments?

Estate Planning

- Are my estate planning documents (Wills, Trusts, etc.) appropriate, up to date and consistent with current tax codes? (How has the new tax law changes affected my documents?)
- Where are all my important documents? (Deed to house, tax returns, Wills, etc.)
- Who could my spouse turn to (that knew my entire financial picture) if something happened to me?

Insurance

- Do I have the right amount and right type of insurance?
Life; Disability? Are they coordinated with my other assets and legal documents?
- Do I have the appropriate auto/home insurance coverage and how do I determine the proper deductibles?
- Should I factor the cost of long-term care into my retirement or use insurance to offset this risk?

Tax Planning

- How should I actively manage capital gains and losses throughout the year?
- Should I be considering converting to a Roth IRA?

IF YOU CHECKED ANY...WELCOME TO OUR ADVOCACY PROCESS™

The **Advocacy Process™** delivers comprehensive planning solutions that integrates investment management, estate planning and asset protection with coordinated tax efficiency to achieve an optimal solution catering to individuals and privately held companies.

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